



## **SURF LIFE SAVING SYDNEY PARTNERSHIP MANAGEMENT**

### **EXPRESSION OF INTEREST**

#### **Background**

Surf Life Saving Sydney is a community, not-for-profit organisation that supports 15 Surf Life Saving Clubs along the Sydney coastline. Donations, Sponsorships and Grants make up over 60% of the budgeted income for Surf Lifesaving Sydney ("SLSS").

We are seeking Expressions of Interest from individuals or groups to assist in developing and growing our partner arrangements for a 12-month contract to assist with our aim of Zero Preventable Drowning along the Sydney Coastline.

SLSS has potential growth in areas of community education, schools' programs, safety awareness for at risk groups, joint club program and gear and equipment funding.

This project will include several segments over a 12 month period that includes:

- Undertaking an audit and value existing collateral for presentation to potential partners
- Development of partner proposals and identification of target partners
- Relationship development and contracting of target partners

The successful candidate/group will:

- Have sound experience in partnership management
- Demonstrate a proven track record of securing sponsorships and partner arrangements
- Have a detailed understanding of the not-for-profit sector
- Provide a 12-month contract structured with a monthly retainer
- Have provision for a 30-day termination
- Have capacity and capability for delivery from September 2019.

Expression of Interest close on Monday 26 August 2019 and should be submitted to:  
[da@surflifesavingsydney.com.au](mailto:da@surflifesavingsydney.com.au)

A handwritten signature in black ink, appearing to read "Elissa Hancock".

**Elissa Hancock**  
Director of Administration

Surf Life Saving Sydney